

# Build a business that works for you.





# Join the home of the industry's *most* productive brokers.

Loan Market brokers are the most productive brokers in the industry, helping 75% more clients than the industry average.

Our people, software and support services work together to give you the capability to run faster and smarter.

MyCRM enables brokers to lodge deals faster and provide clients with a simple, seamless onboarding experience.

# Surround yourself with 'your people'.

To thrive, women need a network of champions and a safe environment to voice their ideas, challenge norms, and embrace their true self.

Our Leading Ladies community is full of progressive women like you, supporting each other to elevate their leadership capabilities, enhance their business performance, and set new benchmarks.

Strong, long-lasting relationships and genuine friendships are created here.

# Run your business - your way.

We give you the freedom and flexibility to run your business how you want. You get to write your own definition of success and decide how hard and fast you want to grow.

Work-life balance is in your control. It's up to you to manage your time around what works best for you and your clients.

# Build a book of clients who love your work.

With our 60+ panel of banks and lenders to choose from, you'll find a loan solution best suited to every client's needs.

We also provide a step-by-step customer journey that helps you deliver a market-leading customer experience throughout the loan application process and life of the loan.

Loan Market brokers' customers rate their experience well ahead of the industry as evidenced by their average net promoter score of +99 and number of five-star Google reviews.

### Be the *best* version of you.

We'll support you to streamline your processes and create a more profitable business.

It's our job to help you stay ahead of changing industry regulations and key risk and compliance topics so you can reduce your risk profile and improve your overall business efficiency.

With self-guided learning, daily online training webinars, professional development and specialist events and networking opportunities you'll get all the training you need to run a smarter broking business.



What makes Loan Market brokers unique is the culture of sharing and wanting to help each other grow and be as awesome as they can be. There is so much joy, care, and a sense of family at Loan Market."

- Sarah Thomson



Knowing that Loan Market has a team of marketing experts and has done the research, why would I try to involve myself in something where an expert can do it? My website, my Google Business profile, being recognised on Facebook and Instagram, Amplify-I have everything turned on, and it's been the simplest part of my business. It's set and forget."

- Samantha Barnett



Loan Market has been a great support to my broking journey and my business from day one! They have been instrumental in encouraging small group broker "tribes". This has led me to many women business owners who are nothing but encouraging, supportive and the biggest cheerleaders! I simply would not want to be anywhere else!"

- Amanda Young



Leaning on the Loan Market brand to grow my own presence through their marketing tools and relationships was a no-brainer. It's made it so much easier for customers to find us and makes the first interaction with a new client so much easier. The phone rings all the time."

- Stephanie Thomas



Loan Market is family. They have supported me through so many phases of my career; as a young, new to industry broker; a working mum with a young family; and now as a mature business ready for growth. We go through the highs and lows together and it feels like home. The Leading Ladies community is phenomenal and further cements my commitment to the brand"

- Cara Haynes



I'm located in Rockhampton, QLD, and the power of the Loan Market brand really stands out. We've built a strong partnership with Ray White, even just the visibility of the Loan Market logo alongside the well known, trusted yellow Ray White logo adds an extra layer of credibility that clients truly appreciate. It's a support I wouldn't have without Loan Market"

- Mary-Louise Medlin

Loan Market does not have the constraints that often come with a franchise model. We don't restrict you with handcuff agreements or lock-in contracts, and you can choose to leave at any time without penalty.

Keen to chat? customercare@loanmarket.com.au

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We go above, so you can go beyond.

loanmarket.com.au/careers

